

Why are you buying/moving?

- Are you financially ready to make your dreams of home ownership come true?
- Are you looking for an investment and feel this might be a good time to buy?
- Do you need more space for an expanding family?
- Do you need less space as you move toward retirement?

What type of home would you love to own at this stage?

- What is your budget? What have you been pre-approved for in terms of a mortgage?
- Would you prefer a condominium. townhouse or detached? New or resale?
- How big? How many bedrooms, bathrooms? Backyard or no backyard?

Where would you like to be?

- Is there a specific area, neighborhood, or community you want to be in?
- Is there an ideal building that appeals to you?
- What conveniences would you like to be close to? Work, transit, restaurants. shopping, schools?

When would you like to be moved in?

- Do you have an ideal timeline or a deadline that you must be moved by?
- Are you early in the buying process or have you been looking for a while?

