## Four tips for buyers

## in a highly competitive market

Know exactly what you want
Get crystal clear on the type of home y

Get crystal clear on the type of home you're looking for, including size, location, old, new, bedrooms, garage, parking etc. This will help narrow your focus on listings that are a good fit.

Get your financing pre-approved
In a competitive market, getting your financing pre-approved will give you an advantage at offer time, so don't leave this to the last minute.

Be prepared to act fast
When the market is busy, good listings don't last long. You don't want to miss out! When
you see a listing you like, review everything available online first, then schedule a viewing
right away if you feel it could be the one.

Know your "no-regrets" price
Great homes in a seller's market will often get multiple offers and sell over asking price.
Ask yourself this - what is the highest amount you are willing to pay for this property with no regrets?

