

Three proven ways to

sell your condo, quickly

If you need to sell your condo, fast, you might envision having to scramble and stress – and ultimately settle for a low price. But it doesn't have to be like that.

Follow these simple tips to significantly increase your chances of a quick sale at a good price.

Price It right If your asking price seems high compared to other similar units (even at other properties) some buyers might not even bother to schedule a viewing. Does that mean you must low-ball your price? No. Just be strategic and set a price that's likely to encourage a quick sale.

Stage it smartly

Staging your condo doesn't need to take a lot of time, cleaning, decluttering and painting are the basics. For other quick staging tips and tricks, we have professionals that can help.

Make it easy to see

You want a large number of qualified buyers to see your unit early on. So be accommodating when it comes to scheduling viewing appointments. You'll forget any inconvenience when you get a good offer!

Working with a real estate agent who knows condos is also key to selling your unit quickly and for the best price.

